



**Maryland Works**

Your Workforce Connection



## **COURSE CATALOG | 2024**

**MARYLAND WORKS**  
10270 Old Columbia Road  
Suite 100  
Columbia, Maryland 21046-1854

Columbia: 410-381-8660  
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Your Workforce Connection

**Maryland Works**

### **SUPERVISORY BOOT CAMP**

**Length:** 3 hours

**Fees:** Member \$329.00 | Non-Member: \$379.00

**Dates:** May 6 & 8 & 10 & 13 & 15 & 17, 2024

**Location:** Virtual

This intense series of supervisory training clinics will help you become more productive and successful as a supervisor. It will also help you to promote the productivity and success of others.

**REGISTER NOW**

### **Reimagining Behavior Management: Using TIC to**

**Length:** 4 hours

**Fees:** Member \$75.00 | Non-Member: \$75.00

**Dates:** May 21, 2024

**Location:** Virtual

Reimagining Behavior Management: Using Trauma-Informed Care to Affirm Behaviors May 21, 2024 10 AM - 2 PM Virtual Member: \$75 Nonmember: \$75 Course Objectives: Review the importance of nonverbal communication, verbal communication, and the four communic

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### **LTSS Service Strategies**

**Length:** 2 hours

**Fees:** Member \$75.00 | Non-Member: \$125.00

**Dates:** May 23, 2024

**Location:** Virtual

This training will cover a broad array of strategies for providing person-centered services in a fee-for-service world.

**REGISTER NOW**

### **Creating a Meaningful Day**

**Length:** 3 hours

**Fees:** Member \$75.00 | Non-Member: \$125.00

**Dates:** May 31, 2024

**Location:** Virtual

Creating a Meaningful Day requires learning about each person's skills, interests, support needs, and thoughtful planning when developing community partnerships and aligning resources.

**REGISTER NOW**

### **ACRE Employment Services Certificate with an**

**Length:** 4 hours

**Fees:** Member \$500.00 | Non-Member: \$500.00

**Dates:** May 7-9 & 14-15, Jun 4-6 & 12-13, 2024

**Location:** Virtual

ACRE Employment Services Certificate with an Emphasis on Customized Employment

**REGISTER NOW**

### **Building a Healthy Strengths-Based Culture**

**Length:** 2 hours

**Fees:** Member \$110.00 | Non-Member: \$160.00

**Dates:** May 22, 2024

**Location:** In-Person

How to build a healthy organizational culture based upon team members' strengths

**REGISTER NOW**

### **ACRE Refresher**

**Length:** 7 hours 30 minutes

**Fees:** Member \$100.00 | Non-Member: \$150.00

**Dates:** May 29, 2024

**Location:** Virtual

This one-day ACRE refresher training will provide a review of the core concepts, practices, and tools taught during Penn-Mar's 40-hour Basic Level ACRE course with Emphasis on Customized Employment.

**REGISTER NOW**

### **Providing Effective Employment Supports**

**Length:** 3 hours

**Fees:** Member \$75.00 | Non-Member: \$125.00

**Dates:** May 31, 2024

**Location:** Virtual

Participants will learn best practices, strategies, and tools for developing effective workplace supports.

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## Maryland Works

### Intro to ABLE Accounts

**Length:** 1 hour

**Fees:** \$50.00

**Dates:** Jun 5, 2024

**Location:** Virtual

June 5th - "Intro to ABLE Accounts" - What are ABLE accounts - Eligibility requirements - Contribution limitations and restrictions - Tax implications - Funding, fees, and expenses

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### Entrepreneurship for Individuals with a Disab

**Length:** 1 hour

**Dates:** Jun 11, 2024

**Location:** Virtual

Topics Covered: DORS Reaching Independence through Self-Employment (RISE) Program Maryland Works Employment Works and Individual-with-a-Disability-Owned Business (IDOB) Opportunities

**REGISTER NOW**

### Conflict Prevention and Resolution

**Length:** 6 hours

**Fees:** Member \$125.00 | Non-Member: \$175.00

**Dates:** Jun 13, 2024

**Location:** Virtual

Relevant examples and scenarios will be explored using the tools and techniques covered in this course.

**REGISTER NOW**

### SUPERVISORY BOOT CAMP

**Length:** 3 hours

**Fees:** Member \$329.00 | Non-Member: \$379.00

**Dates:** Jul 15 & 17 & 19 & 22 & 24 & 26, 2024

**Location:** Virtual

This intense series of supervisory training clinics will help you become more productive and successful as a supervisor. It will also help you to promote the productivity and success of others.

**REGISTER NOW**

### Leveraging Your Strengths for Leadership Mast

**Length:** 3 hours

**Fees:** Member \$400.00 | Non-Member: \$450.00

**Dates:** Jun 10 & 12 & 14 & 17-18 & 20, 2024

**Location:** Virtual

This course builds on the highly successful and top-rated MD Works Supervisory Bootcamp designed and is facilitated by Karen Jacobs, CEO of The Integrity Team. This course includes the PDP ProScan, one of the most advanced assessment tools.

**REGISTER NOW**

### Disability & Substance Use Disorder/Overdose

**Length:** 1 hour

**Fees:** \$50.00

**Dates:** Jun 11, 2024

**Location:** In-Person

This training will explore the intersection of disability and Substance Use Disorder (SUD), discuss signs, symptoms and contributing factors of SUD, and go over resources that can help mitigate some of these.

**REGISTER NOW**

### SSDI & SSI Work Incentives: How to Keep Bene

**Length:**

**Fees:** Member \$90.00 | Non-Member: \$140.00

**Dates:** Jul 10-11, 2024

**Location:** Virtual

Believe it or not, people really CAN work and keep essential benefits, using special rules known as "work incentives".

**REGISTER NOW**

### Tempered Resilience

**Length:** 1 hour 30 minutes

**Fees:** Member \$335.00 | Non-Member: \$385.00

**Dates:** Aug 5 & 12 & 19 & 26, Sep 2 & 9 & 16 & 23, 2024

**Location:** Virtual

Participants will learn to understand how leaders are formed in the crucible of change. How the very forces that can undo leaders are also the ones that make and shape leaders.

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**ACRE Employment Services Certificate with an**

**Length:** 8 hours

**Dates:** Aug 7-8 & 14, Sep 4-5, 2024

**Location:** In-Person

ACRE Employment Services Certificate with an  
Emphasis on Customized Employment

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**Getting Through the Month**

**Length:** 1 hour

**Fees:** \$50.00

**Dates:** Aug 28, 2024

**Location:** Virtual

- Creating a cash flow budget - Managing a budget -  
Developing a budget

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**Train the Trainers, Leaders, and Facilitators**

**Length:** 3 hours

**Fees:** Member \$109.00 | Non-Member: \$159.00

**Dates:** Sep 24, 2024

**Location:** Virtual

This course has been designed to support trainers,  
leaders, and facilitators who wish to develop and  
sharpen their training skills and learn new and  
innovative techniques in training design, construction,  
and delivery.

**REGISTER NOW**

**Retirement Basics**

**Length:**

**Fees:** \$50.00

**Dates:** Nov 7, 2024

**Location:** Virtual

- Defining what type of retirement you want -  
Determining how much you need to retire - Tax-  
advantaged savings vehicles - Protecting against risk -  
Implementing your plan

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**ACRE Refresher**

**Length:** 7 hours 30 minutes

**Dates:** Aug 13, 2024

**Location:** Virtual

This one-day ACRE refresher training will provide a  
review of the core concepts, practices, and tools taught  
during Penn-Mar's 40-hour Basic Level ACRE course with  
Emphasis on Customized Employment.

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**ACRE Refresher**

**Length:** 7 hours 30 minutes

**Dates:** Sep 11, 2024

**Location:** Virtual

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during Penn-Mar's 40-hour Basic Level ACRE course with  
Emphasis on Customized Employment.

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**ACRE Refresher**

**Length:** 7 hours 30 minutes

**Dates:** Oct 8, 2024

**Location:** Virtual

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