



Maryland Works

MARYLAND WORKS

2024

AT A GLANCE

Our Mission

is to promote economic and workforce development strategies that assure full inclusion of individuals with disabilities or those with other barriers to employment.

Employment Works Program (EWP) Highlights

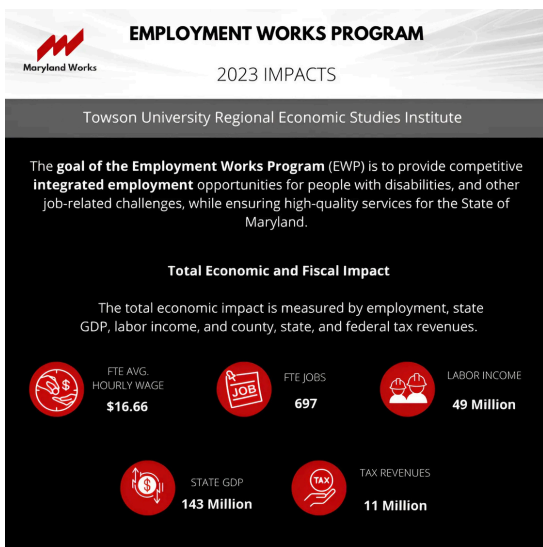
Number of Active Contracts: 147

Contract Types:

- Janitorial: 55%
- Printing & Mailing: 9%
- Landscaping: 8%
- Courier: 7%
- Optical Scanning: 6%
- Facilities Management: 6%
- Temporary Staffing: 4%
- Miscellaneous: 3%
- Security Guard: 2%
- Data Entry: 1%

EWP Economic Impact Infographic

The goal of the Employment Works Program is to provide competitive integrated employment opportunities for people with disabilities, and other job-related challenges, while ensuring high-quality services for the State of Maryland.



*2024 data will be available in mid 2025.

Total EWP Economic and Fiscal Impact

The economic impact study was conducted by Towson University Regional Economic Studies Institute.

Total economic impact is measured by employment, state GDP, labor income, and county, state, and federal tax revenues.

·FTE Avg. Hourly Wage: \$16.66

·FTE Jobs: 697

·Labor Income: 49 Million

·State GDP: 143 Million

·Tax Revenues: 11 Million

Grants

Maryland Works (MDW) & MD Association of Community Services (MACS) partnered to provide six grant opportunities at 10k each to member organizations to support and enhance competitive, integrated employment for people with developmental disabilities. Grantees: CORE-KKI; Opportunities, Inc., Providence of MD., Somerset Community Services; Target Community & Educational Services; WeAchieve.

MDW solicited a Request for Proposal aimed at supporting and expanding employment opportunities for unserved and/or underserved individuals (youth and/or adults) with disabilities. Two grants were awarded up to 25k per grant to: Goodwill Industries of the Chesapeake & Opportunities, Inc.

MDW CEO Roundtables & Panels

In 2024, MDW hosted four CEO Roundtables to engage stakeholders on critical issues impacting Marylanders with disabilities.

MDW CEO Roundtables

5/10/24 – Maryland Workforce Association Roundtable

Featured Speakers

Brandon Butler

Executive Director

Maryland Workforce Association

Kirk Murray

President & CEO

Anne Arundel Workforce Development Corporation

Walter Simmons

President & CEO

Employ Prince George's



6/3/24 – Blueprint for MD Roundtable

Featured Speakers

Rachel Amstuz

Policy Director

Accountability Implementation Board

Antoine L. Hickman, Ed.D.

Assistant State Superintendent, Division of Early Intervention and Special Education Services

Maryland State Department of Education

Jade Gingerich she/her

Director of Employment & Transition Policy

Maryland Department of Disabilities

Liz Zogby

Special Education Policy & Advocacy Project

Maryland Down Syndrome Advocacy Coalition

10/7/24– Comptroller Brooke Lierman Roundtable

12/18/24–DORS Meet & Greet Roundtable

Featured Speaker

Dr. Erikk D. Bonner, Assistant State Superintendent

Division of Rehabilitation Services (DORS)

Maryland State Department of Education



15th Annual MDW Employment Awards Luncheon

The Employment Awards Luncheon not only served as a platform to celebrate our collective successes but also raised awareness about the challenges faced by individuals with disabilities, setting the stage for future workforce efforts. This event showcased individuals and organizations that have excelled in overcoming obstacles in employment and self-sufficiency.

Number of Awards Luncheon Attendees: 298

Awards Video



Stay in the Know

Sign up for MDW marketing emails to stay in the know about:

- ✓ Industry events
- ✓ News
- ✓ Career openings
- ✓ New & upcoming trainings

SUBSCRIBE



Training Highlights

Number of Courses: 70

Training Attendees: 727 Individuals trained

Board Appointments

Mary Manzoni was nominated as President of the State Use Programs Association (SUPRA) board, and nominated as Chair of the Maryland Disabilities Forum board for 2025.



Staff Certifications

Kevin Armstrong, Marketing & Training Director and Jayda Hackett, Business Developer, were certified as First Aid/CPR/AED Instructors



Networking & Training Events

Maryland Association of Counties



Meeting with Senator Corey McCray



Baltimore County Commission on Disabilities Awards



Baltimore County Public Schools Transition Training



BWI Emergency Support

Exercise



Committee for Montgomery – 36th Annual Legislative Breakfast



Developmental Disabilities Day at the Legislature



Governor's Office of Small Business Affairs VSBE Appreciation Breakfast



MD Rehab Conference



MDW Board of Directors DEI Training with Rice Education Consulting



Developmental Disabilities Council Retreat



DEIB Initiative Panel Discussion - MDW invited by The Arc Northern Chesapeake



**Employ Prince George's
Workforce Development
Board Meetings**



**Governor's Office of
Small Business Affairs
Presentation**



**Howard County
Commission on Disabilities
Employment Awards**



**MDW Vendor Business
Partners BISM Tour**



**MD Judiciary MBE &
VSBE Outreach Event**



**Montgomery County
Workforce Development
Board Meetings**



**MDW EWP Refresh
Events**

MDW Approved

Board Members

2025

Herschel "Chip" Woods
Executive Director, St. Peter's Adult Learning Center
Chair

Jeff Carroll
Executive Director, Urban Wood Economy, Inc.
Vice Chair

Christy Stuart
Director, University of Maryland College Park – Center for Transition
and Career Innovation
Treasurer

Ramenta Cottrell
Secretary

Marsha Legg
CEO, Opportunity Builders, Inc.
Immediate Past Chair

Mary Manzoni
CEO, Maryland Works
Ex-Officio

Brent Debnam
Member, Citizens Advisory Committee for Persons with Disabilities
At large

Scott Evans
Executive Director, Benedictine
At large

Haywood Evans
Executive Director, L.I.F.E., Inc.
At large

Cindy Freeman
Executive Director, Spectrum Support, Inc.
At large

Edwin "Ed" Hirsch
President, Falcon Solutions, LLC
At large

Dirk Hill
President, HNB Services
At large

Chris Kelter
Executive Director, Accessible Resources for Independence
At large

Ryan Kules
CEO, Strong Deeds MD, LLC
At large

Gregory Miller
President & CEO, Penn-Mar Human Services
At large

Jen Stiles
Director of Human Resources, H&S Bakery
At large

Pamela Kumar
Retired Independent Consultant
Emeritus

Kali Mallik
Independent Consultant, Founder of Alliance
Emeritus

